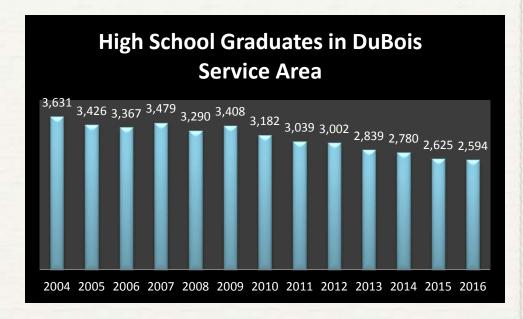


Jeannine Hanes
Community Outreach
Coordinator

Sueann Doran Adult Student/Veteran Adult Scordinator Services Coordinator Campus Collaboration Leads to Development of Office for Adult Student and Veteran Services

Why a Collaboration?

- National & local trends have changed demographics at Penn State DuBois
- Recruit and retain more adults and veterans
 - O Currently 30% and 4%



Source: http://www.budget.psu.edu/HighSchoolProj/default.asp



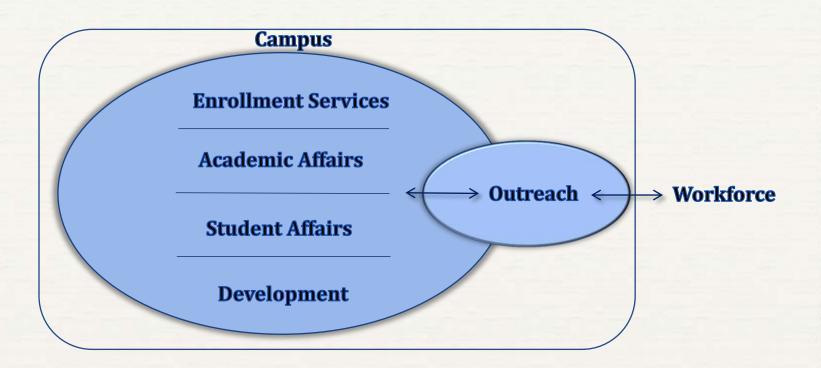
Growth of an Idea

- Continuing Education (CE) staff discussion
 - O Adults a focus for CE
 - O Central point of contact/services
 - Strengthen workforce connections with students
 - O Collaborate among departments





Campus Outreach Model



Growth of an Idea

- Project for graduate class
 - Design a career center
 - Expanded idea
 - O Target adults/veterans
 - From education through career planning



Population Needs

- O Adults
 - O Brush-up classes
 - Advocate when needed
 - Solid connection with career goals
- Veterans
 - Someone to take them through the process
 - Assistance with transition
 - A way to reconnect with other veterans





Benefits

- Students
 - Advocacy
 - Coordinated campus services
 - Coordinated community services
 - Longitudinal tracking "cradle to grave"

- Community
 - Coordination with local industry and alumni
- Campus
 - Bring all services together and make referrals as needed

Launch of OASV

- Office for Adult Student and Veteran Services
 - Continuing Education Staff
 - Adult Student and Veteran Services Coordinator
 - Clearfield Outreach
 - OSt. Marys Outreach
 - Workforce & Economic Development
 - O Career Development Facilitators
 - O Collaboration with other departments on campus





OASV

- O Resource Center
 - Funding from outside foundation
 - Computers and career & community resources
 - Available for reservations
 - Used for events
 - Student Intern location



Training and Focus

- Staff trained in all areas on campus
 - Similar to Outreach staff training
 - O Admissions
 - Financial aid
 - Advising
 - O Career Services
 - Focus on recruitment and retention





Recruitment

- Partnership with Enrollment Services
 - Events on campus
 - Represent adults and help as needed
 - O Events at Outreach Sites
 - Adult and Veteran specific
 - Recognized as Military Friendly



Programmatic Recruiting

- Partnership with Academic Affairs
 - Encourage web/hybrid courses at Outreach sites
 - Bring new programs to campus through VLN
 - Explore additional evening courses
 - Recommend courses for adult/veterans
 - O PSU 008



Intake Process

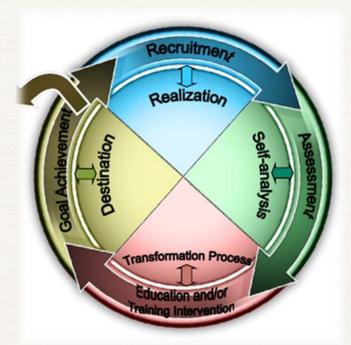
- Developed assessment process for incoming students
 - Initial Intake Form
 - O Determine needs (education, training, referrals, etc.)
 - O Check sheets for prospective students
 - Adult and veteran specific
 - Assist with each step
 - O Communicate with Admissions
 - O Traditional students





Career Transitions Model

- Development of Individual Education and training plan
- O Resource Center





Retention

- Partnership with Advising
 - O Call all new adult students
 - Adult advocate
 - Help students get clarification
 - Participate in FTCAP
- Partnership with Student Services
 - Adult Learner Week
 - New Student Orientation



Retention

- Partnership with Career Services
 - O Career Development Facilitators
 - Career exploration
 - Workshops
 - O Portfolio, GRE information, etc.
 - Internship clarification
 - Make the connection with companies
 - Professional Networking Luncheon





Retention

- Veterans
 - Assist with transfer of military credit
 - O Transitions program
 - VA work study positions
 - Support Veterans Club
- O Interns
 - Staffed Resource Center
 - Assist with creation of career-related materials for recruiting/retention





Overall - Big Picture

- Apply Career Transitions Model
 - Emphasizes relationship of student to campus
 - Revolving process, reinforcing the importance of lifelong learning
- Contribute to the campus
 - O CE and Development
 - From kids to student to alumni to donor



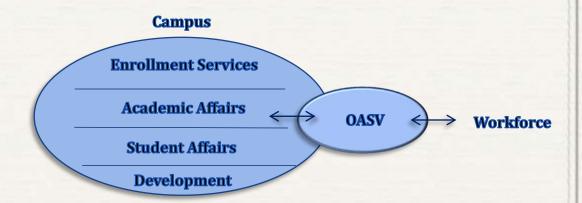
Ongoing Communication

- Enrollment Management meetings
 - Recruiting
 - Retention
- Marketing
 - Utilize committee



Learned so far...

- OASV official opening November 2011
 - Adults do need connection
 - Interns helpful
 - O Understand student needs for Resource Center
 - Recommendations for adult student communications



Challenges

- Process to change a culture
- O Get the word out
 - Internal and external
- Economy recovery = adults back to work
- O Competition from other educational institutions for Veterans
- Staffing for employer connections





Questions?

Thank You!